

A New Jersey based fully licensed transportation company.

www.sandsbrokerageinc.com

**Experience: 1 year or more  
Qualification: Any Graduate  
Shifts: Night shift  
Job Type: Full-time**

**Package: 2.4 to 4.5 L/A**

**Location: Cyber Hub, Gurgaon**

**Excellent communication skills required**

**Roles and Responsibility:**

Outstanding negotiation skills with the ability to resolve issues, address complaints and pitching for a tech sale on chat, email and call.  
.Ability to learn about products and services and describe/explain them to prospects.  
Responsible to provide timely and effective resolution to clients via chat, emails and calls.  
Go-Better and 'never say no' attitude.  
Good communication skills with pleasing personality.  
Responsibilities and Duties  
  
Acquiring new clientele for the company  
Identifying new sales leads  
Pitching our services  
Contacting potential clients via email or phone to establish new leads  
Planning and overseeing new marketing initiatives  
Required Experience, Skills and Qualifications  
  
Socially adept  
Good with numbers  
Strong communication and IT fluency  
In-depth knowledge of the industry and its current events  
The ability to handle pressure and meet deadlines  
Skill in prioritizing and triaging obligations  
Attention to detail  
Excellent time management and organisation